

For more Information Contact:
Kay Carfagna 201-891-0881
kcarfagna@leas.com
Leading Edge Aviation Solutions



(Joe Carfagna, Jr., President of Leading Edge Aviation Solutions on the left and Bill Dolny, Chief Executive Officer of MedAire on right.)

KEY PLAYERS IN THE AVIATION INDUSTRY COLLABORATE WITH BROKER/DEALER LEADING EDGE AVIATION SOLUTIONS TO PROVIDE BENEFITS TO LEADING EDGE CLIENTS

Some of the most prestigious aviation firms in our industry--Argus, FlightSafety International, Marsh, and MedAire—together with broker/dealer Leading Edge Aviation Solutions announced at the National Business Aviation Association Exhibition and Convention in Las Vegas on Wednesday, October 11, 2017 that they have collaborated with Leading Edge Aviation Solutions in an exclusive benefits program. All were present at MedAire's booth at the NBAA convention to make the announcement.

This program will offer discounts or other benefits for certain of their products or services to Leading Edge Aviation Solutions' clients who are buying or selling their aircraft through Leading Edge and/or utilizing Leading Edge technical or consulting services in the buy/sell process. Leading Edge calls this benefits opportunity for their clients "THE EDGE – Benefits"

THE EDGE® is Leading Edge Aviation Solutions' complete suite of services for buying, selling, technical services, and consulting for aviation. We couldn't be prouder to now include "THE EDGE-Benefits" in our service offering.

Joe Carfagna, Jr., President of Leading Edge Aviation Solutions said, "We are proud of THE EDGE-Benefits program for our clients, and most especially we are delighted and privileged to work with some of our industry's key players in effecting and maintaining the program."

"MedAire is excited to offer industry-leading travel safety solutions to THE EDGE--Benefits program," said Vice President Strategic Partnerships, Jeffrey Dickey. MedAire has over 30 years of expertise providing medical and security advisory services, medical kits, and first responder training to give you the resources to take the best possible care of passengers and crew members — wherever you travel, whatever may happen."

"ARGUS is proud to be part of this exciting program", said Joe Moeggenberg, President & CEO of ARGUS International. "THE EDGE--Benefits will continue to provide value added products and services to Leading Edge clients long after the transaction is completed."

Dave Davenport, Executive Vice President, Commercial said “FlightSafety International is pleased to serve as the preferred training provider for THE EDGE--Benefits program . We look forward to providing Leading Edge customers with the highest quality training, outstanding service, and value they deserve and expect from FlightSafety.”

Joseph Braunstein, General Aviation Practice Leader, for Marsh, said: “Marsh is proud to be the preferred insurance broker for Leading Edge and assist its clients in the placement and servicing of their aircraft hull and liability insurance.”

Leading Edge Aviation Solutions is one of the aviation industry’s premier private aviation broker/dealers with over 28 years of experience in the aviation marketplace. Leading Edge is a leading expert in the sale, purchase and valuation of corporate, business and private aircraft with over \$10 billion in total aircraft sales, acquisitions and new aircraft deliveries and acceptances in that period. We also offer consulting and technical services where we advise some of the world’s most successful people and companies in various aspects of private aviation.

#