LEAS Happenings in June

member of **NBAA**

NO PLANE NO GAIN

NBAA ASSOCIATE MEMBER ADVISORY COUNCIL MEETING

Our president, Joe Carfagna, Jr., attended the Associate Member Advisory Council (AMAC) meeting held in St. Louis, Missouri on June 13th. AMAC is part of the National Business Aviation Association (NBAA), and Joe Carfagna serves as a board member for AMAC. The Associate Member Advisory Council is comprised of 18 representatives from NBAA Associate Member Companies. Representing six original equipment manufacturers (OEMs) and other aviation services companies that provide goods and services to the NBAA membership base, the AMAC was established to serve as a bridge between the Associate and Business/Corporate Member segments as well as advise the NBAA Board of Directors on areas of interest to the Associate Members. Some of the topics the AMAC has been advising the NBAA board about are a) the abrupt turnaround in the pre-owned aircraft market, b) the shortage of pilots and other trained professionals in our industry and what can be done about it, c) the threat of the privatization of the NBAA and the efforts to thwart it.

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2018 REGIONAL FORUMS
(Wed.) Jan. 24 • West Palm Beach, FL
June 21 • White Plains, NY
Sept. 6 • San Jose, CA

LEADING EDGE ATTENDS THE NBAA REGIONAL FORUM IN WHITE PLAINS, NY

On June 21st most of the staff of Leading Edge Aviation Solutions attended the NBAA Regional Forum held at Westchester County Airport in White Plains, NY.

NBAA regional forums bring current and prospective business aircraft owners, operators, manufacturers, customers and other industry personnel together for a one-day event at prominent airports in the nation. There are educational sessions throughout the day on topics such as cyber security, market conditions, the outlook for business aviation and government audits. But the main attraction of the event are the many exhibitors of aviation products and services and the static display of aircraft. This year there were 190 exhibitors and 2700 attendees. It was a great day for out staff to network with other industry professionals.

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**KRISTEN CLOUD ATTENDS WESTCHESTER AVIATION ASSOCIATION
THIRD ANNUAL SAFETY DAY**

Kristen Cloud, Vice President of Aircraft Sales for Leading Edge Aviation is on the Westchester Aviation Association (WAA) Board of Directors.

The WAA's Third Annual Safety Day was held on June 19th and 20th, 2018 at The Doral Arrowood. This year's theme was "Technology & Big Data: Impact on Aviation Safety".

The events kicked off with an evening session focused on "Enhancing Safety in a Digital Age."

Wednesday's sessions were focused on corporate operators and included over 240 attendees from a wide variety of companies throughout the Northeast (photo attached). Morning speakers included Dr. Alex Huang of the The Weather Company, Kurt Edwards, Director General of IBAC, and Tyson Weihs, CEO and founder of ForeFlight. Attendees participated in breakout sessions throughout the afternoon that were geared toward their specific job category.

The afternoon general session featured presentations from Dann Runik, FlightSafety International, James Albright, Author of Code 7700, and Dr. Jonathan Sackier, a pilot and physician. This years Safety Day was attended by over 240 aviation enthusiasts and professionals

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LEAS Happenings in June

**LEADING EDGE AVIATION SOLUTIONS SPONSORS HOLE AT
FLIGHTSAFETY INTERNATIONAL GOLF OUTING**

The annual FlightSafety International customer appreciation golf outing was held on June 25th at Centennial Golf Club, Carmel, New York. Leading Edge Aviation Solutions once again sponsored a hole at this summer event. Featured in the photo above is Greg Wedding, our Executive VP of Business Development and a former Flight Safety International corporate officer. If was fun for Greg to meet and greet many of his former employees and customers at this golf event, and Leading Edge Aviation Solutions was delighted to have two golfers in the event as well—Joe Carfagna, Jr., our president, and Craig Carfagna, Executive VP Transactions.

The weather cooperated and it was a perfect day for golf and a lovely evening for the dinner which followed.

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